

**FRIENDS OF THE BEEKMAN LIBRARY**  
**MINUTES OF THE MEETING HELD MONDAY, NOV.5, 2018**

**OFFICERS , DIRECTORS, & MEMBERS PRESENT:**

Lynn Adams, Dave Anderson, Tony Capalbo, Irene Drugan, Xenia Ebel, Rebecca Florance, Mickey Fraher, Jack Lobianco, Kris Macdonald, Caryn Presti, Barbara Rendich, Jeanette Simone, Arlene Vaquer. We welcomed a new member Jerry Balcom.

**Call to Order:** Irene called the meeting to order at 5:18 pm. Tony moved to accept the minutes as corrected, seconded by Arlene and passed.

**TREASURER'S REPORT:** There is currently \$3,860.40 in our checking account, \$5.26 in our savings and \$180.56 cash on hand. We made \$1,109.85 at the October Book Sale. In Oct. we collected \$576 on the Giant's Tix Raffle.

Dave moved to accept the Treasurer's Report, it was seconded by Tony and passed unanimously.

**DIRECTOR'S REPORT:** Carol thanked everyone for a successful Vendor Fair. She also thanked Arlene and Irene for working on the Annual Appeal. Everything is at the printers. New lighting has been installed throughout the Library upstairs which is energy efficient and should save about \$3,000 a year in electric costs. The exterior lights will be done at another time.

The new book cases upstairs were installed and look great. This was a big job and the Library was only able to do this thanks to the "Friends" fundraising.

The Library held the programs with speakers on Medicare and Cleaning Clutter from your Home. Kathy Reily goes to the Beekman Rec Center to help with tech advice for Seniors. It has taken awhile to catch on but now the program is working really well.

There are new childrens' programs, one "Crazy 8 Math Club" is a big success. Teens are also being trained to work with children. Carol told us about a success story involving one of the students who was helped at the Library and is now doing very well in high school.

**Book Sale Committee Report:** The secret word for the November book sale is "Christmas". Irene asked the committee to let Arlene know who would be available to work the November 17th book sale. Our featured books this month will be all sorts of Christmas books, Music CD's and DVD's both for Adults and Children.

Dave asked if we should consider lowering prices for the November book sale, there was a discussion and it was decided that we would not lower prices for our last book sale.

Jack suggested that since we can make a little more money on certain books, i.e., Trades. We should raise prices of the more popular books. Perhaps there should be a section called "Popular Books". It was decided to discuss this further at our winter book sale committee meeting.

Jack gave the committee a preliminary report on the Amazon book sales. On Oct 2nd he sent in his first batch. They sold 10 books, there are 60 out there for sale. The Friends share is \$33.67.

Dave will put out the signs for the book sale after the election signs come down.

**Membership Committee:** Arlene reported that we have 57 members. 29 are renewals, 27 are

new (12 from the Dalton lit drop). Carol suggested that we clearly point out that you can be a member and it doesn't necessarily mean that you have to be a working member. We talked about reaching out to teachers about becoming "Friends".

At this time we had a discussion about giving Veterans a discount to our book sales.

Irene moved that we should offer a 20% discount to all Veterans beginning with our November 17th book sale in honor of Veterans' Day. This new idea will be advertised on face book and all our social media outlets. Jerry said he would reach out to his contacts for Veterans in Dutchess County.

Barbara spoke to the committee about the January 27th Wine & Cheese event to promote the FOBL. She is busy working on the details. She has arranged for a wine tasting with Cheers Wines & Liquors. Members will bring cheese platters or some sort of finger foods. Barbara will be holding a committee meeting soon.

**Social Media/Advertising Committee:** Kris boosted the "Early Christmas Vendor Fair" for a week at the cost of \$20 and Facebook reported that it was seen 1900 times.

**Christmas Cookie Committee:** No report. However, in Joanne's absence, Barbara said she would reach out to the Ladies of Dalton to help us wrap the cookies on Dec. 15<sup>th</sup>.

**Raffle Committee:** The "Christmas Wrap" raffle will be drawn at our November 17th book sale, as well as the Giant's Dec. Game Tickets.

**Candy Sales Committee:** Halloween pops sold really well. It was decided that we would only sell chocolate pops for Halloween, Christmas, Snow men in Jan/Feb., and Easter.

**Vendor Fair Committee:** The Vendor Fair was a big success. Everyone had a great time shopping and the vendors were pleased. There were 22 vendors. We profited \$1,113.36 which included \$349 from the raffles.

**Annual Appeal Committee:** Arlene distributed copies of the Annual Appeal letter which would be going out by Nov. 27th. It was agreed that Arlene would make deposits from the appeal. There was a discussion about the annual appeal process and whether or not the people we mailed to realized that this appeal was above and beyond the monies given the Library from the Town of Beekman. Carol answered all questions.

**OLD BUSINESS:** Lynn Adams was thanked for her idea of participating in the PBS Great American Read. The winning book was "To Kill a Mockingbird". We had 18 entries with 3 winners, one was Arlene and she gave us her gift certificate and asked us to give it to someone for the Nov. book sale.

**NEW BUSINESS:**

The next meeting will be held on Monday, Dec. 3rd at 5:30 downstairs.

There being no further business, the meeting was adjourned at 6:30.

Respectfully submitted,  
Kris Macdonald  
Secretary